Acquisition Manager (Part-Time, Remote)

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Congratulations! We'd like to offer you a part-time Acquisition Manager position at Lead Genie Outsourcing (LGO). Our callers find homeowners in the United States who want to sell. You call those sellers back, build trust, work out the numbers with the investor, present the offer and follow up until the deal is signed.

Pay

Basic salary	$200 a month (or 10,000 EGP a month if you are paid in Egyptian pounds)
Commission	3% on every closed deal
Paid	Monthly: in US dollars on Payoneer, or in Egyptian pounds

How the commission works

- You earn 3% of the deal's profit (the assignment fee or the investor's net profit on the deal) for every deal you take to closing.
- A deal counts once it has closed and the payment has been received. The commission is paid with the salary of the following month.
- There is no limit: the more deals you close, the more you earn.

Example: a deal closes with a $15,000 assignment fee ? your commission is 3% × $15,000 = $450, on top of your $200 salary.

Working hours

Hours	6 hours a day, 8:00 pm to 2:00 am Egypt time (Cairo)
Type	Part-time, remote
Schedule	The working days agreed with your manager

What you'll do

- Call back the motivated sellers our callers qualify, and learn their full situation: reason to sell, timeline, condition and price.
- Work out the offer with the investor (repairs, after-repair value, the maximum offer) and present it to the seller.
- Negotiate, handle objections and follow up until the seller signs, then keep them informed until closing.
- Keep every conversation, offer and next step written in the CRM.

Requirements

- Cold calling experience in real estate, and any sales experience or sales background.

- Fluent spoken English: B2+ to C1.
- Ready to learn: the deal numbers, the contracts and the investor’s buying criteria.
- A computer (PC or laptop) with at least 4 GB of RAM, a USB headset and a quiet place to work.
- A stable internet connection.

Next steps

- Book your interview using the button in the email this offer came with.
- Take a short online assessment: negotiation situations with sellers, English and reasoning.
- Then fill in the employee form, sign the NDA and this offer’s acceptance, and we set your training date.