Team Leader — Cold Calling Team

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Congratulations! We'd like to offer you the Team Leader position at Lead Genie Outsourcing (LGO). You lead a team of cold callers who call homeowners in the United States for our real estate investor clients, and you make sure every campaign delivers.

Pay

Basic salary	$400 a month
Commission	10% on the callers' side: 10% of all the lead commissions your callers earn that month
Paid	Monthly, in US dollars, on Payoneer

Your commission grows with your team. Every qualified lead your callers deliver pays them $2, and you earn 10% of the commissions your whole team earns in the month, on top of your $400 basic salary. The more callers you lead and the more qualified leads they deliver, the more you earn.

Example: you lead 10 callers and each earns $150 in lead commissions ? your team earns $1,500 in commissions ? you earn $400 + 10% × $1,500 = $550 that month.

What you'll do

- Run the daily shift: make sure every caller starts on time, is ready on the dialer and keeps their hours.
- Listen to calls, coach your callers and help them improve their scripts and objection handling.
- Check leads before they go to quality review, and push qualified leads into each client's campaign.
- Send the daily report from the dialer for each campaign: calls, conversations, leads and the hours of every caller.
- Hire and train new callers with LGO's training, and keep your team full.

Working hours

Working hours	6:00 pm to 3:00 am, Egypt time (Cairo), with breaks agreed with your team leader
Schedule	Full-time, Monday to Friday (the working days agreed with your team leader)
Start date	This week

How you are paid

Paid once a month in US dollars to your Payoneer USD receiving account (or another US bank account in your name). You enter the account details in the LGO employee form: account holder, bank name, routing number (ABA) and account number.

Requirements

- At least 1 year of cold calling experience, and experience leading or coaching callers.
- Very good spoken and written English.
- Organized and reliable: you report every day, on time.
- A quiet place to work, a reliable internet connection, a computer and a USB headset.

Client privacy

You work in the LGO dashboard with campaign names only. Client names, contact details and payments are never shown to team leaders, and must never be shared.

Next steps

- Book your interview using the button in the email this offer came with.
- After the interview you take a short online assessment.
- Then you fill in the employee form with your Payoneer USD account, sign the NDA and the offer acceptance, and we set your start date.